

UNLEASH COMPANY GROWTH WITH ALIGNED SUPPLIERS

Kevin's top 5 tips for supplier management while scaling

01

IDENTIFY & HELP SOLVE BOTTLENECKS

Your supplier's problems are your problems too! Dig in and see where you can help.

02

FOCUS ON YOUR TOP 20% SUPPLIERS

Maximize your limited time and budget by focusing on the key components and suppliers.

03

SHARE YOUR (NOT PERFECT) FORECAST

Visibility is important - work with the suppliers to manage even big variances together.

04

VERIFY SUPPLIER CAPACITY CLAIMS

Unless you can verify it, that capacity may not exist. Don't wait until you need it to check.

05

DO NOT QUIT A RELIABLE SUPPLIER

Open their capacity by keeping bread and butter products there but moving the rest.

OUR EXPERT

Kevin Smith is a versatile leader in supply chain & operations management, with more than a decade of hands-on experience in electronic goods, apparel, food and e-commerce across the US, Europe and Asia.

Can Kevin help your company with supplier capacity, growth or other supply chain challenges? **Let us introduce you!**



Expert Kevin Smith
KS Consulting-SCM

The Supplino webinar with Kevin discussed all the ins and outs of this important topic. Check out all of our webinars, including this one at our youtube channel.